

Investment Opportunity

Manufacturing of Piping Valves



Investment Opportunity

Executive Summary

Tawteen's Light Equipment Business Services & Other (LBO) Cluster covers a variety of manufacturing and services opportunities across the energy value chain. This Tawteen E-Brochure presents the opportunity for investors to establish a local business in Manufacturing of Manual Piping Valves in Qatar.

In essence, Tawteen aspires for the Investor to develop the following local capabilities:

- Establishing or expanding a local facility to manufacture Manual Piping Valves to the size and specification of the Energy Sector. Valves required to be manufactured and the size range are as follow:
 - Manual Ball Valves from 0.5in. to 24in. pressure rating 150psi up to 2500psi
 - Manual Check valves 0.5in. to 32in. pressure rating 150psi up to 2500psi
 - Manual Globe Valves 0.5in. to 12in. pressure rating 150psi up to 2500psi

The production of raw materials is not to be expected in Qatar.

To support the investment in this opportunity, there will be an RfP from the Contracting Entity North Oil Company to support the establishment of a local supplier. Every Investor shall be invited to submit a tender response, which shall be evaluated on a competitive basis from North Oil Company with a commitment for this opportunity being QAR 8 million/annum for the next 5 years.

In addition, Tawteen will provide various incentives in infrastructure and supplier development as support to establishment.

Tawteen will also be conducting briefing sessions that will be communicated in the future to fully align on the process of evaluation and expectations of this opportunity.



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Detailed Opportunity Description

Manufacturing of Piping Valves Aspiration

- To attract investors that can set a manufacturing facility to manufacture Manual Piping Valves in Qatar to satisfy the requirement and demand of the energy sector with certain valve requirements for upcoming projects or for recurring maintenance needs.
- The localization strategy will entail:
 - Sourcing of raw material
 - Manufacturing different types of Manual Piping Valves such as (Ball/Globe/Check) valves
 - Testing and quality control of products
 - Stocking and supply of the required valves



Manufacturing of Manual Piping Valves

Strategic Fit

- Decrease imports and associated costs
- Reduce logistics and lead times
- Offer a new capability
- Contribute to the circular economy

Localization Opportunity

Scope



- Out of Scope
- In Scope

Supporting Commitment:

- QAR 8 million / annum
- Contract duration: 5 years

Contracting Entity:



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RfP & Investor Pack Collection

Interested investors will be issued the RfP and Tawteen Investor Pack from North Oil Company through showing your expression with the required information as mentioned below:

- Company Registration (CR) for interested local or international companies with (name, email, phone number) of focal points
- Contact detail of interested entrepreneur with (name, email, phone number) of focal points

This interest is to be emailed to all three emails mentioned below no later than **29/09/2022** to be able to collect the RfP once released:

- CP.EPL-PublicTenders@noc.qa
- LBO_Tawteen@qatarenergy.qa
- info@tawteen.qa



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