

INVESTMENT OPPORTUNITY:

# PROVISION OF SLICKLINE EQUIPMENT AND SERVICES





# Executive Summary

Tawteen's subsurface cluster covers the equipment and services required for onshore and offshore drilling, completion, steady state production and water injection operations. This Tawteen e-Brochure presents the opportunity for Investors to establish a local business in providing Slickline equipment and services in Qatar to support local oil and gas drilling activities.

Slickline operations are commonly-used in servicing wells, by running a single strand wire with tools into the wellbore. This method is used while drilling new wells and as intervention when producing wells to carry out basic mechanical operations (e.g.; setting and retrieving plugs).

This opportunity aims to localize the slickline units and their basic tools, by establishing facilities for maintenance, testing, and (re-)certification. It also aims to develop a local workforce of competent slickline supervisors and technicians.

Tawteen's participating Contracting Entity (QatarEnergy) estimate QAR 40M per annum to be spent on slickline services for onshore and offshore fields for the coming five years.

To support the investment opportunity, the Contracting Entity (QatarEnergy) will release a Tender where QAR 9M – 11M per year for 5 years will be committed, as per QatarEnergy tendering strategy.

In addition, Tawteen will provide various incentives across infrastructure and supplier development as will be further outlined in the opportunity investor pack.

# Detailed opportunity description

## Provision of Slickline Equipment and Services



This opportunity aims to localize the slickline units and their basic tools, and the base facilities for maintenance, testing, and (re-)certification. It also aims to develop a local workforce of competent slickline supervisors and technicians.

Tawteen aspires for the Investor to develop the following local assets\*:

- Locally-owned, certified and tested slickline units for offshore and onshore well locations
- Site services for running slickline and supporting related well servicing operations, including design, sourcing, logistics, and on-site operational support
- Mechanical tools such as jars, stems, pulling tools, gauge cutters, lead impression blocks, downhole bailers, running tools, and advanced memory logging tools for recording, saving and retrieving downhole data

## Opportunity strategic fit

- Develop exiting local capabilities
- Strengthen Supply Chain reliance and expanding the local supply base by adding new local suppliers and creating a local competition

## Localization opportunity

### Scope



■ In scope

■ Out of scope

## Supporting Commitment\*\*:

■ Total commitment: QAR 9 - 11 million / annum for 5 years

Contracting Entity:



\* Refer to the Tender for more details on the scope requirements

\*\* Commitment will be potentially split equally between two awardees as per QatarEnergy award strategy.

# Tender & Investor Pack Collection

Interested investors can collect the Tender and Tawteen Investor Pack from QatarEnergy through the following steps:

- If you are a **registered vendor** in QatarEnergy then please download the Tender and Tawteen Investor Pack once released on **31/01/2023** through QatarEnergy website:
  - <https://www.qatarenergy.qa/en/SupplyManagement/Tenders/Pages/default.aspx>
- If you are **not a registered vendor** in QatarEnergy then please follow the vendor registration process as soon as you collect your e-brochure to become eligible to participate once the Tender and Tawteen Investor Pack is released on **31/01/2023** through QatarEnergy website:
  - <https://www.vereg.qp.qa/ereg/Welcome.do>
- If you are an interested **entrepreneur** that does not have an established company, please establish a company as soon as possible to have a commercial registration, computer card, and bank account. To be able to follow the vendor registration process as soon as you collect your e-brochure to become eligible to participate once the Tender and Tawteen Investor Pack is released on **31/01/2023** through QatarEnergy website:
  - <https://www.vereg.qp.qa/ereg/Welcome.do>

# Disclaimer

The material, data, charts and pieces of information contained in this document ("Information") is for general information purposes only and should not be construed as an investment or commercial advice or as a recommendation whatsoever. The user of the Information ("User") is responsible for independently verifying the Information and shall make his own determination as to how suitable the Information is for his own usage and intent. User should not rely upon the Information as a basis for making any business or investment decisions. Whilst QatarEnergy endeavors to provide and keep the Information up to date and correct, QatarEnergy makes no representations or warranty of any kind, express or implied about the content, completeness, accuracy, quality, reliability or suitability with respect to the Information for any purpose. QatarEnergy expressly disclaims liability for errors and/or omissions in the Information contained in this document and shall in no event be liable for damages resulting from the use or reliance of User upon the Information. Any reliance the User of the Information places on such Information is strictly at User's own risk.