

INVESTMENT OPPORTUNITY:

Provision of surface well test equipment and services



Executive Summary

Tawteen's subsurface cluster covers the equipment and services required for onshore and offshore drilling, completion, steady state production and water injection operations. This Tawteen e-Brochure presents the opportunity for Investors to establish a local business in providing Surface Well Testing services for onshore and offshore applications in Qatar to support local oil and gas operations.

Surface well testing is a critical activity as it offers well operators a better view of a reservoir's full potential at full scale under many conditions. It validates well performance and potential during clean-up and provides monitoring for better field management on-site. It also helps maximize the productivity of a wellbore. This opportunity aims to localize provision of surface well testing equipment and services comprising well testing/ testing package and downhole drill stem testing for onshore and offshore operations.

Tawteen's participating oil and gas operators estimate ~ QAR 6M per annum to be spent on Well testing services in the coming 5 years.

To support the investment in this opportunity, the Contracting Entity (QatarEnergy) will issue a Tender to the participating investors where QAR 2.5M – 4M per year for 5 years will be committed, as per QatarEnergy tendering strategy.

In addition, Tawteen will provide various incentives in infrastructure and supplier development as will be further outlined in the opportunity investor pack.

Detailed opportunity description

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Surface well testing services

The aspiration is to establish/develop local companies to provide surface well testing services. Tawteen aspires for the investor to establish the following:

- Locally-owned*, certified and tested equipment to carry out all related onshore and offshore wells surface testing
- Base facilities for equipment maintenance, testing, and re-certification
- Local workforce of competent engineers, supervisors and technicians to perform site services and supporting services, including design, sourcing, logistics, and on-site operational support

Opportunity strategic fit

- Create new local capability for Surface Well Testing services to reduce dependency on international companies
- Develop Local companies under “Anchor**-led” strategy for this critical service

Localization opportunity

Scope



- In scope
- Out of scope

Supporting Commitment:

- Total commitment: QAR 2.5 - 4 million / annum for 5 years

Contracting Entity:



* Some of the required equipment can be rented. Refer to the contracting entity tender document for more details

** Anchor: A major international company that specializes in providing services to the energy sector.

Tender & Investor Pack Collection

Interested investors can collect the Tender and Tawteen Investor Pack from QatarEnergy through the following steps:

- If you are a **registered vendor** in QatarEnergy then please download the Tender and Tawteen Investor Pack once released on **26/03/2023** through QatarEnergy website:
 - <https://www.qatarenergy.qa/en/SupplyManagement/Tenders/Pages/default.aspx>
- If you are **not a registered vendor** in QatarEnergy then please follow the vendor registration process as soon as you collect your e-brochure to become eligible to participate once the Tender and Tawteen Investor Pack is released on **26/03/2023** through QatarEnergy website:
 - <https://www.verreg.qp.qa/ereg/Welcome.do>
- If you are an interested **entrepreneur** that does not have an established company, please establish a company as soon as possible to have a commercial registration, computer card, and bank account. To be able to follow the vendor registration process as soon as you collect your e-brochure to become eligible to participate once the Tender and Tawteen Investor Pack is released on **26/03/2023** through QatarEnergy website:
 - <https://www.verreg.qp.qa/ereg/Welcome.do>

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